



ROYAL CARIBBEAN INTERNATIONAL® BDM/BDS Directory

Your Business Development Managers and Business Development Support Specialists are here to support you and all of your Sales needs. Feel free to contact them.

TERRITORIES	BUSINESS DEVELOPMENT		CONTACT NUMBER
	Support Specialists	Manager	
SOUTHEAST			
Ft. Lauderdale, Boca Raton, & Coral Springs	Denise Bacerio	Abby Cauff-Brown	1-800-327-2056 x83601
North Miami & Southern Broward County		Tony Bonanzinga	1-800-327-2056 x83602
Miami		Keith Jorgensen	1-800-327-2056 x83600
South West FL, Tampa Bay & Central FL	Kendall Suarez	Debbie Meyers	1-800-327-2056 x83604
Miami & Monroe County		Julissa Perez	1-800-327-2056 x83605
Tampa Bay		Jean Dorn	1-800-327-2056 x83603
Atlanta, GA	Hazel Morera	Fran Miles	1-800-327-2056 x83607
W Carolina's, Myrtle Bch, East TN, North GA		Mechelle Connor	1-800-327-2056 x83606
AL, Memphis, FL Panhandle, West GA		Kelly Sakryd	1-800-327-2056 x83608
Space Coast, Orlando	Stephanie Yedeaker	Joanne Cotterman	1-800-327-2056 x83610
Palm Beach & Treasure Coast		Lorraine Madeo	1-800-327-2056 x83611
North Fla., South GA, SC		Mel Figueroa	1-800-327-2056 x83609
North Carolina	Lily Lezama	Peggy Link-Weil	1-800-327-2056 x83632
South VA & E. Tennessee		Anthony Meloro	1-800-327-2056 x83634
NORTHEAST			
South NJ	Olga Rivera	Danielle Fox	1-800-327-2056 x83613
Queens, NY, Western Nassau City, NY (Long Island), Brooklyn		Michael Artz	1-800-327-2056 x83623
East/Central NJ		Miguel (Mike) Francis	1-800-327-2056 x83614
West Conn & NY	Jose Torres	Mina DiSora	1-800-327-2056 x83616
VT, NH, ME & North MA		Melissa Ozkurt	1-800-327-2056 x83615
NY Upstate		Lori Nojaim	1-800-327-2056 x83617
Boston, Cape Cod & MA	Jocelyn Saldana	Darlene Rosborough	1-800-327-2056 x83620
Eastern CT, South MA & RI		Kelly Corbett	1-800-327-2056 x83619
Mid & South NJ		Louise Habrack	1-800-327-2056 x83621
Manhattan, Bronx, Parts of Westchester County, Staten Island	Thomas Cherry	Columba M. Calicchio	1-800-327-2056 x83625
North NJ & South NY (Albany South)		John Migliori	1-800-327-2056 x83624
East Nassau County, NY & Suffolk County, NY		Robert Tolster	1-800-327-2056 x83622
Washington DC market	Miguel Soriano	Laura Schwerzler	1-800-327-2056 x83633
North VA, MD & Part of WV		Linda Sampson	1-800-327-2056 x83629
North East PA		Denise Reichwein	1-800-327-2056 x83626





ROYAL CARIBBEAN INTERNATIONAL® BDM/BDS Directory

TERRITORIES	BUSINESS DEVELOPMENT		CONTACT NUMBER
	Support Specialists	Manager	
CENTRAL			
Western & Northern Michigan	Adrian Alvarez	Faith Sutkus	1-800-327-2056 x83638
Chicago, NW Illinois		Anne Mickey	1-800-327-2056 x83640
Detroit & Toledo		Marianne Hessler	1-800-327-2056 x83647
East Ohio, NW PA, IN	Sandra Mirabal	Kathy Killen	1-800-327-2056 x83636
Central Ohio, IN		Chris Donatelli	1-800-327-2056 x83637
Western PA, East Ohio, & WV, North East KY	Barbara Ginebra	Charlie Kudla	1-800-327-2056 x83628
KY parts of TN (Nashville), Cincinnati, IN		Monika Hopkins	1-800-327-2056 x83630
Central PA & North MD (Baltimore)		Ralph Aliseo	1-800-327-2056 x83631
Louisiana	Elizabeth Del Campillo	Lori Goynes	1-800-327-2056 x83675
North Texas, (Dallas)		Tammie Ausman	1-800-327-2056 x83645
SE Texas, Arkansas & South Missouri	Daniel Diaz	Mark Stoneham	1-800-327-2056 x83649
Missouri & South Illinois		Mary Woody	1-800-327-2056 x83648
Minnesota, West Wisconsin & North Dakota	Delroy Lewis	John Winters	1-800-327-2056 x83642
West Illinois, Iowa & South Dakota		Mitch Platt	1-800-327-2056 x83641
WEST			
Sacramento, Utah, Montana, and Northern NV	Jayne Ravitch	Virginia (Ginny) Hanneman	1-800-327-2056 x83653
San Jose, Fresno, and AK		Lisa Falango	1-800-327-2056 x83652
North Texas, Oklahoma, Kansas & Nebraska	Delroy Lewis	Nadine Ede	1-800-327-2056 x83643
Los Angeles	Glen Cajas	Nancy Estrada	1-800-327-2056 x83655
Orange County & Inland Empire		Katie Edwards	1-800-327-2056 x83656
Arizona & Las Vegas		Robin Selleck	1-800-327-2056 x83650
San Francisco Bay Area and Southern ID	Jeanella Bruton	Denise Berube	1-800-327-2056 x83659
WA, OR, HI, and Northern ID		John Jerkovich	1-800-327-2056 x83660
Central & South Texas (Austin/ San Antonio)		Lionel Garcia	1-800-327-2056 x83644
CO, NM, and WY	Kirk Anthony Burgess	Michelle VanDeusen	1-800-327-2056 x83651
San Diego, Palm Desert & So Orange		Vincent Trotter	1-800-327-2056 x83657
San Fernando Valley, Santa Barbara & Bakersfield		Randall Raudt	1-800-327-2056 x83654
CANADA			
BC & Yukon Territory	Jayne Ravitch	Chad Kowalenko	1-800-327-2056 x83670
Eastern Ontario & Atlantic Canada	Sandra Mirabal	Susan Carvalho	1-800-327-2056 x83671
Quebec & Greater Ottawa	Chantal Rodriguez	Eric St-Pierre	1-800-327-2056 x83672
Alberta Man. & Saskatchewan		Gregory Duhaime	1-800-327-2056 x83674
South Western Ontario		Janet Johnson	1-800-327-2056 x83673

Royal is
LOYAL TO YOU™
Always

