# ROYAL SALES TRAINING WEBCASTS 2023 & 2024



### Adventures In Alaska

This webcast is designed to equip you with everything there is to know about Alaska. You'll uncover the magic of an Alaska Cruiseour, blending both land and sea for the most immersive adventure! Booking an Alaska cruise is easy when the destination sells itself.

<u>View Webcast</u> Recorded on 6/12/24



# Where in the World is Royal Caribbean

Join us as we travel the globe in 60 min. We will cover deployment through 2026! This easy-to-understand training has been broken down by region to help you set sail for success!

View Webcast Recorded on 3/13/24



## Living the Suite Life with Royal

Your clients won't be able to resist the luxury and comfort of our suite experiences onboard. From spectacular accommodations to unmatched service, our array of suite programs offer everything your clients could wish for while on their escape from reality.

View Webcast
Recorded on 5/15/24



Making the most of your WAVE season

Watch to learn how to utilize our wide array of marketing tools and assets, leverage promotional offerings and maximize profitability through our other amazing tools!

View Webcast
Recorded on 2/14/24



### Rallio - Your New Digital Partner

Join us to learn how to take your social media — and your business — to a whole new level. Introducing Rallio, our new digital partner. Rallio is your new fulltime social media manager — who works for FREE.

View Webcast
Recorded on 5/8/24



### **Groups Shore Excursions Guidelines**

Learn all about Group Shore Excursions, whether your clients want a shared, custom or private tour we can make it happen! Plus gain a few helpful updates and tips about Groups.

View Webcast Recorded on 4/10/24



# Royal Categorization Update

We've updated our fleetwide stateroom categorization! You'll discover detailed accommodations for each ship and a comprehensive list of categories available onboard Royal Caribbean®.

View Webcast
Recorded on 10/18/23



# Perfect Day at CocoCay Hideaway Beach

Tune in to hear about the latest addition to our award-winning island, Perfect Day at CocoCay. Hideaway Beach is our brand-new adults-only beachfront paradise debuting in January 2024.

<u>View Webcast</u> Recorded on 9/14/23



# All About Alaska

Learn everything there is to know about Alaska adventures on both land & sea, including its remarkable wilderness, sightseeing opportunities, insider selling tips and more!

<u>View Webcast</u> Recorded on 7/19/23



LOOKING FOR Vicki's Coffee Talks?

<u>Click here</u> for a list of our recent Coffee Talks





