

# WEBCASTS 2023/2024

## COFFEE TALKS WITH VICKI FREED



### July 10, 2024 – Utopia of the Seas

Join us for an inside look at the World's Biggest Weekend with Jay Schneider, our SVP of Product Development. He'll show you all the unique experiences Utopia of the Seas will offer your clients and how we continue to push the boundaries of what is possible onboard and onshore.

[View Webcast](#)



### June 5, 2024 – Silversea

Delve into the world of our sister brand, Silversea Cruises, alongside our special guest, Conrad Combrink, SVP of Silversea Expeditions, Destination & Itinerary Management.

[View Webcast](#)



### May 22, 2024 – Social Media

Making connections with your clients, both on and offline, should always be top of mind. We will cover strategies on how social media could best be leveraged to boost your visibility and gain insights on growing your client base.

[View Webcast](#)



### April 17, 2024 – Live from CLIA Cruise360

LIVE from CLIA Cruise360! Uncover what Cruise360 is all about directly from the expert, CLIA's Vice President of Industry and Trade Relations, Charlie Sylvia, ECC! He'll provide us with an insider look at the largest conference in the cruise industry. We will also have FOUR travel partner guest speakers joining us.

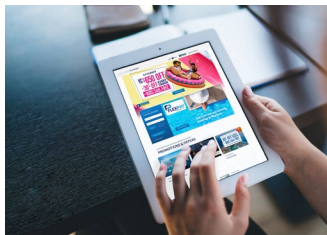
[View Webcast](#)



### March 27, 2024 – Story Time with Laly

Many key variables contribute to developing the best vacations in the world, and you, our valued travel partners, are at the forefront! In this Coffee Talk, we will showcase just how these elements work in perfect harmony to enrich your guests' experiences onboard.

[View Webcast](#)



### February 7, 2024 – Automation

Uncover the power of automation as Juan Silva, Associate Vice President of Product Digital Sales, joins Vicki Freed to share all his insider secrets to help you revolutionize your business by utilizing cutting-edge, easy automation tools readily available for you!

[View Webcast](#)



### January 17, 2024 – LIVE from Icon!

Join us onboard the all-new Icon of the Seas, sailing from her new home in Miami, Florida, along with FIVE very special guests.

[View Webcast](#)



### December 6, 2023 – Holiday Celebration

Prepare to unwrap the excitement as we gather to toast our coffee mugs to the momentous success you've accomplished — and to celebrate the joy of giving.

[View Webcast](#)



### November 15, 2023 – Silversea

Tune in to learn all about our ultra luxury sister brand, Silversea. From gourmet menus to once in a lifetime expeditions, you won't want to miss out on this special Coffee Talk.

[View Webcast](#)



### October 25, 2023 – Icon Entertainment

Uncover never-before-seen Icon of the Seas entertainment updates from the one and only Nick Weir. We'll hear all about the dedication and creativity that goes into producing our award-winning shows.

[View Webcast](#)



### September 20, 2023 – Be a Royal ICON

Be sure to tune in to discover insightful tips on how to be a Royal Icon. Hear directly from our very own Regional Sales Directors, plus a very special guest.

[View Webcast](#)



### LOOKING FOR MORE TRAINING?

[Click here](#) to see a list of our recent training webcasts

Over the past few months, we have covered topics including:

Groups • Deployment • Resources • Perfect Day • Utopia • Automation & Much More!

