

GROUP BOOKING FAQs

GROUPS: QUICK REFERENCE GUIDE

	GROUPS (No Deposit)	GROUPS (Deposit)	INDIVIDUAL RESERVATIONS (FIT)
Number of Staterooms	8-16	8-50 (Up to 199 with approval)	No Restrictions
Initial Deposit and Timing	N/A	\$50 (refundable) within 30 days of group creation	N/A
Full Deposit and Timing	Amounts below due within 30 days once space named and booking created	Balance to reach amounts below due within 30 days once space named and booking created	Amounts below at time of booking
1-5 Nights	\$200 Per Stateroom (Bermuda \$500)	\$200 Per Stateroom (Bermuda \$500)	\$100 Per Person (Bermuda \$250)
6-9 Night	\$500 Per Stateroom	\$500 Per Stateroom	\$250 Per Person
10+ Nights	\$900 Per Stateroom	\$900 Per Stateroom	\$450 Per Person
Book Triple/Quad Space	Yes*	Yes*	Yes
Book Suites	Yes*	Yes*	Yes
Groups Standard Pricing	Yes	Yes	No
Group Rewards Program: \$50 Onboard Credit Early Booking Bonus	Yes – Group standard pricing booked 6+ months in advance	Yes – Group standard pricing booked 6+ months in advance	No
GAP Points	No	Yes - Instant 4 points once deposit paid at group level	No
Tour Conductor (TC)	Yes	Yes	No
Value Add (See Reverse)	Yes	Yes	No

*Based on availability, high occupancy (triple, quad and family) and suite staterooms may be added to a group. When added to the group, they require names and deposits within 30 days. These staterooms may also be transferred from individual reservations into the group once they have full names and deposit within 30 days.

IMPORTANT GROUP REVIEW DATES

IMPORTANT DATES	1-4 NIGHTS	5+ NIGHTS	ACTION
1st Review	120 DTS	180 DTS	One (1) stateroom must be sold with names and money applied or the group will be cancelled
Final Review	75 DTS	120 DTS	All unsold space in the group will be cancelled
Final Payment	75 DTS	90 DTS	Total remaining balance due

*DTS: Days to sailing. Cancellation policy consistent across group and FIT bookings; See RCI Cancellation policy for full details.

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ALL YOU NEED TO KNOW

- 1. Group Count Limitations:**
 - 1 group per agency per sailing
- 2. Transfers of FIT bookings into a group:**
 - 1 stateroom must be manually released from unsold inventory for every FIT booking transferred into a group up to a max of 199 total staterooms
 - Booking transferred must be named with full group deposit paid
 - No restriction on how many FIT bookings can be transferred into a group
 - Cannot complete transfers when sailing is closed nor when it is code red
 - FIT to Group transfer bookings may receive GAP program benefits applied to the group as a whole
- 3. Tour Conductor (TC) Credit:**
 - What is it? A credit in the amount equal to the commissionable cruise only fare
 - The credit given is based off the average cruise fare for guest 1 and 2 across the entire group held
 - Third and fourth passengers do not count for purposes of calculation the tour conductor credit. Singles paying 200% of the full fare count as two (2) guests for tour conductor purposes
- 4. Group Amenity Plus (GAP) Points:**
 - What are they? Points awarded to deposited groups of 8 cabins or more that can be used to customize group offerings
 - Choose between Royal Recognition Gifts for your clients or Travel Partner Benefits (see full GAP program list)
 - For Deposit Groups, 4 GAP Points per deposit policy group are added automatically within 24 – 48 hours after initial deposit is applied to the group
 - Allocation of points must be made prior to final payment
 - Additional points can be purchased for \$14 per stateroom
- 5. Group Rewards Program - \$50 onboard credit booking bonus:**
 - Must be booked under group standard rate. OBC not eligible for bookings transferred from FIT to groups. Only exception to this rule is if the booking w s repriced in groups with a group standard rate
 - Early Booking OBC is combinable with Affinity. Promotional, Headquarter, Deposit and No-Deposit groups. OBC is combinable with GAP OBC but wllil not combine with Crown & Anchor Balcony Discount
 - Booking must be named 6 months or more in advance of the sail date. If the booking is re-priced less than 6 months to sailing, the Early Booking OBC will be removed
- 6. Value Add:**
 - Value Add is an approved amount of money in which the Travel Partner may charge the guest in addition to the cruise fare to cover additional expenses for services not offered by Royal Caribbean®, paid directly to Royal Caribbean®
 - The Travel Partner will be reimbursed the amount of the value add at the time their commission is paid out
 - Any guests who cancel will have Value Add amount refunded to the original form of payment regardless of any penalty time frame
 - Value Add is permitted up to \$100 USD per guest. All Value-Add funds must be cross referenced to the guest level
 - Request forms are available on www.CruisingPower.com
- 7. What pricing can be booked within groups?**
 - Standard group, brand promotion, casino, senior, resident, public service, Seminar at Sea, incentive group pricing, Crown & Anchor discounts, bonus commission and Loyal to Royal
- 8. What pricing can be booked within FIT and pulled into a group?**
 - Brand promotion, casino, senior, resident, public service, Crown & Anchor discounts, bonus commission, Loyal to Royal, redeployment offers and onboard booking bonus
- 9. What pricing CANNOT be pulled into a group?**
 - Deep discount offers including: Interline; nets (unless all in group booked under net rates); perishables; "Going Going Gone" rates; Travel partner rates; weekend specials; and Travel Partner Friends and Family rates
- 10. Who can book event space?**
 - All groups that require onboard conference or event space must have their group space held under their own group shell. HQ groups are not eligible

TIP: If you belong to a consortium or headquarter (HQ) group, confirm they aren't already holding group space on your desired sailing before you create a group of your own. If your association is already holding promotional space, they may be holding it at an even more competitive rate than you're seeing. PLUS, HQ groups are already considered "deposit" groups, so you'll receive the 4 GAP points instantly without putting any of your own money down.

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