# equote

### Create vivid, compelling Royal Caribbean International eQuotes with ease!

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## equote

Create vivid, compelling Royal Caribbean International electronic quotes with ease using eQuote. Simply search by date, ship or destination and select up to 5 products and send personalized quotes directly to your clients. Give your clients even more reasons to book with links to exciting details about their cruise line, ship, stateroom and more.

#### **Creating an EQuote**

To begin, hover over the Sales & Marketing tab in the CruisingPower global navigation then click Create eQuote.



#### **Creating an eQuote**

Search by brand, ship, destination, number of guests, departure date, and number of nights. To receive the best rate, select the appropriate promotional qualifiers, their resident location and enter their loyalty number. After you've entered the information, click Search.

	Welcome Camaron Loritt		оте		CelebrityCruises	RoyalCaribbean
	Introd Deliver per 5 products	ucing a New Ki sonalized eQuotes directly to create your eQuote.	ind of Cruise Contro	DI h by brand, date, ship, price	e or destination and select up to	
					Ø	
	Search by Destin	ation	Search by Brand		Search by Price	
	Search for your client's idea destination. SELECT DESTINATION	Il vacation	Celebrity Cruises*	SEARCH	Use our price search tool to find best price on your ideal cruis VIEW SAILINGS 🗡	I the e.
	BRAND	All Brands Y	All Ships ~			
	DESTINATION	All Destinations	<u> </u>			
	GUESTS	Number of Guests: 2 V				
	DEPARTURE DATES	DEPART 13JUN2023 V Nights Show Date Range	5			
	PROMOTIONAL QUALIFIERS	Age 55+ U.S. or Canadian La Fire Department or U.S. Military or Can	w Enforcement r EMT Choose Resider adian Forces	it Location V	U.S. DOLLARS	
	LOYALTY NUMBER	Loyalty Number Please select a brand before va	VALIDATE lidating a loyalty number.			
	Search					
C	2023 Royal Caribbean Cruises Ltd. A	All Rights Reserved.			PI	RIVACY POLICY

Above the results table, you can narrow your search results by making selections from the various drop downs. To change your search, simply scroll to the top of the screen, make any adjustments, and click Search.

😮 Welc	ome Camaron Loritts!	equote		CelebrityXCruis	es- Transformer					
BEGINA1	NEW SEARCH	Availal Prices shown are lowest available for	DIE Sailings the criteria specified. Prices are in U	S Dollars.						
SEARCH BASED ON	Royal Caribbean All Ships All Destinations	DEPART     Jun 13,2024     Show Date Range     Nights	Choose Resider	nt Location  r r v sts: 2 v	SEARCH					
NARROW YOUR RE All Ships	Showing Cruises (148)          NARROW YOUR RESULTS         All Ships       All Destinations									
0 OF 5 PACKAGES ADDED	Add a Sailing to Continue	Showin	ng Cruises (148)							

Scroll down to view the results of search with available sailings.

Note: The price shown is the lowest available fare based on the search criteria.

	SELECT UP TO 5	DATE 🛧	NIGHTS	DESTINATION	SHIP	INTERIOR	OCEANVIEW	BALCONY	DELUXE / SUITE	
		<u>13JUN2024</u>	4	Caribbean	Grandeur Of The Seas	\$392.00 30% SAVINGS NRD+	\$482.00 30% SAVINGS NRD+	\$ <u>674.00</u> 30% SAVINGS NRD+	<b>\$<u>967.00</u></b> 30% SAVINGS NRD+	PREVIEW
		<u>13JUN2024</u>	7	Europe	Oasis of the Seas	\$1466.00 30% SAVINGS NRD+	\$1568.00 30% SAVINGS NRD+	\$1628.00 30% SAVINGS NRD+	\$3158.00 30% SAVINGS NRD+	PREVIEW
		<u>13JUN2024</u>	9	Bermuda	Vision Of The Seas	\$663.00 30% SAVINGS NRD+	\$848.00 30% SAVINGS NRD+	\$1628.00 30% SAVINGS NRD+	\$2238.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	3	Bahamas	Allure Of The Seas	\$482.00 30% SAVINGS NRD+	\$572.50 30% SAVINGS NRD+	\$614.00 30% SAVINGS NRD+	\$1191.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	7	Europe	Anthem of the Seas	\$1265.00 30% SAVINGS NRD+	\$1248.00 30% SAVINGS NRD+	\$1368.00 30% SAVINGS NRD+	\$2208.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	3	Bahamas	Freedom Of The Seas	\$372.50 30% SAVINGS NRD+	\$452.00 30% SAVINGS NRD+	\$ <u>564.00</u> 30% SAVINGS NRD+	\$811.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	7	Mexico	Navigator Of The Seas	\$884.00 30% SAVINGS NRD+	\$1202.00 30% SAVINGS NRD+	<b>\$1635.00</b> 30% SAVINGS NRD+	\$1871.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	7	Alaska	Ovation Of The Seas	\$ <u>693.00</u> 30% SAVINGS NRD+	\$877.00 30% SAVINGS NRD+	\$1346.00 30% SAVINGS NRD+	\$3722.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	7	Alaska	Radiance Of The Seas	\$ <u>635.00</u> 30% SAVINGS NRD+	\$ <u>648.00</u> 30% SAVINGS NRD+	\$1688.00 30% SAVINGS NRD+	\$2808.00 30% SAVINGS NRD+	PREVIEW
0 OF 5 PACKAGE	ES ADDED	Add a Sailing	; to Continue							

From the list of sailings, you can click on the sail date to see the sailing itinerary.

Welcome Ca					CLOS	
					CLOSI	
		Saili	ng Itinerary			
BEGIN A NEW SE	DAY	PORT CITY	ACTIVITY	ARRIVAL	DEPARTURE	
	14JUN2024	LOS ANGELES, CALIFORNIA	EMBARK	-	4:00 PM	
CEADOLI	15JUN2024	CRUISING	CRUISING			
BASED ON Roy	16JUN2024	CABO SAN LUCAS, MEXICO	TENDERED	12:30 PM	8:00 PM	
All:	17JUN2024	MAZATLAN, MEXICO	DOCKED	8:00 AM	6:00 PM	
All	18JUN2024	PUERTO VALLARTA, MEXICO	DOCKED	8:00 AM	6:00 PM	
-	19JUN2024	CRUISING	CRUISING	-	-	SEARCH
	20JUN2024	CRUISING	CRUISING	-		
	21JUN2024	LOS ANGELES, CALIFORNIA	DEBARK	7:00 AM		
NARROW YOUR RESULTS						
All Ships						
		Snowi	ng Cruises (148)			
F 5 PACKAGES ADDED Add a Sailing						

To view ship details, click the ship name.

	SELECT UP TO 5	date 🛧									
					Navigator C	of The S	Seas		CLC	)SE×	
		<u>13JUN202</u>					Class and	d Type: Voyage	r-class	NRD+	
			in	<b>9</b>			Tonnage:	: 138,279	9		
		<u>13JUN202</u>					Length: Beam:	1,020 fe	eet	4RD+	
							Draft:	28 feet			
		13JUN202		N. N. S. Samera	Non-sector States		Speed:	22 knot	s	IRD+	
							Capacity	/: 3,807 P	assengers		
		14JUN202					Crew:	1,213		(RD+	
			Navigator of the S	eas <sup>®</sup> delivers a maxe	ed out adventure in just a few sho	ort days. Take	on record			_	
		<u>14JUN202</u>	breaking thrills, li	ke the longest waters	ilide at sea. Soak up bigger, bolde	er, splashier po	ool days.			4RD+	
			Swap going out fo	r going all out with ne	ext level nightlife and new dining	g for every cra	ving. This i	is			
		<u>14JUN202</u>	your short vacay,	turned way, way up. C	Only on Royal Caribbean <sup>®</sup> .					IRD+	
				Mexico			\$; NRD+ 30		\$ <u>1635.00</u> 30% SAVINGS NRD+		
				Alaska							
				Alaska					\$ <u>1688.00</u> 30% SAVINGS NRD+		
OF 5 PACKAGE											

Click the price to expand the category type and view all the available categories and the corresponding rates. The prices shown represent the lowest average cruise fare per guest for that category type.

SE	ELECT JP TO 5	DATE 🛧	NIGHTS	DESTINATION	SHIP	INTERIOR	OCEANVIEW	BALCONY	DELUXE / SUITE		
		<u>14JUN2024</u>	7	Mexico	Navigator Of The Seas	\$884.00 30% SAVINGS NRD+	\$ <u>1202.00</u> 30% SAVINGS NRD+	\$ <u>1635.00</u> 30% SAVINGS NRD+	\$ <u>1871.00</u> 30% SAVINGS NRD+	PREVIEW	
	OCE	AN CATEGOR	RIES						CL	OSE×	
	CATI	EGORY	CATEGORY NAM	1E		BEST RATE, NON-REF	UNDABLE DEPOSIT*	BEST RATE, R	EGULAR DEPOSIT		
						1st/2nd		1st/2nd			
	Y0 4N		Ocean View Gu	uarantee	1st/2nd         1st/2nd           \$1202.00         \$1818.00           30% Savings NRD+         STANDARD						
			Ocean View			1st/2nd \$1309.00 30% Savings NRD+		1st/2nd \$1556.00 30% Savings+			
	2N		Ocean View			1st/2nd \$1330.00 30% Savings NRD+		1st/2nd \$1577.00 30% Savings+			
	4M 1L		Spacious Ocea	n View		1st/2nd \$1571.00 30% Savings NRD+		1st/2nd \$1839.00 30% Savings+	) JS+		
			Spacious Panoramic Ocean View		1st/2nd \$1855.00 30% Savings NRD+		1st/2nd \$2186.00 30% Savings+	1st/2nd \$2186.00 30% Savings+			
		<u>14JUN2024</u>	7	Alaska	Ovation Of The Seas	\$ <u>693.00</u>	\$ <u>877.00</u>	\$ <u>1346.00</u>	\$ <u>3722.00</u>	PREVIEW	
GES A	ADDED	Add a Sailing	to Continue								

Click the check box in the left column to select up to 5 itineraries and click Continue to move on to the next step.

	SELECT UP TO 5	date 🛧	NIGHTS	DESTINATION	SHIP	INTERIOR	OCEANVIEW	BALCONY	DELUXE / SUITE	
		13JUN2024	4	Caribbean	Grandeur Of The Seas	\$392.00 30% SAVINGS NRD+	\$482.00 30% SAVINGS NRD+	\$674.00 30% SAVINGS NRD+	\$ <u>967.00</u> 30% SAVINGS NRD+	PREVIEW
		13JUN2024	7	Europe	Qasis of the Seas	\$1466.00 30% SAVINGS NRD+	\$1568.00 30% SAVINGS NRD+	\$1628.00 30% SAVINGS NRD+	\$3158.00 30% SAVINGS NRD+	PREVIEW
		13JUN2024	9	Bermuda	Vision Of The Seas	\$663.00 30% SAVINGS NRD+	\$848.00 30% SAVINGS NRD+	\$1628.00 30% SAVINGS NRD+	\$2238.00 30% SAVINGS NRD+	PREVIEW
		14JUN2024	3	Bahamas	Allure Of The Seas	\$482.00 30% SAVINGS NRD+	\$572.50 30% SAVINGS NRD+	\$614.00 30% SAVINGS NRD+	\$1191.00 30% SAVINGS NRD+	PREVIEW
		14JUN2024	7	Europe	Anthem of the Seas	\$1265.00 30% SAVINGS NRD+	\$1248.00 30% SAVINGS NRD+	\$1368.00 30% SAVINGS NRD+	\$2208.00 30% SAVINGS NRD+	PREVIEW
		14JUN2024	3	Bahamas	Freedom Of The Seas	\$372.50 30% SAVINGS NRD+	\$452.00 30% SAVINGS NRD+	\$564.00 30% SAVINGS NRD+	\$811.00 30% SAVINGS NRD+	PREVIEW
		14JUN2024	7	Mexico	Navigator Of The Seas	\$884.00 30% SAVINGS NRD+	\$1202.00 30% SAVINGS NRD+	\$1635.00 30% SAVINGS NRD+	\$1871.00 30% SAVINGS NRD+	PREVIEW
		14JUN2024	7	Alaska	Ovation Of The Seas	\$693.00 30% SAVINGS NRD+	\$877.00 30% SAVINGS NRD+	\$1346.00 30% SAVINGS NRD+	\$3722.00 30% SAVINGS NRD+	PREVIEW
		<u>14JUN2024</u>	7	Alaska	Radiance Of The Seas	\$635.00 30% SAVINGS NRD+	\$648.00 30% SAVINGS NRD+	\$1688.00 30% SAVINGS NRD+	\$2808.00 30% SAVINGS NRD+	PREVIEW
2 OF 5 PACKAGE	ES ADDED	Contin	ue							

By default, eQuote will include each of the four general category types. To exclude any of the category types, just uncheck the box.

If you prefer to include specific categories, click the buttons on the right to expand the category type then click the appropriate check box for the categories and rate types you want to include. You can choose up to 8 category and rate combinations for each eQuote.

If you have selected more than one sailing, click Edit Next Sailing to repeat the category selection process for any additional sailings.

7 NIGH	7 NIGHT CABO, VALLARTA & MAZATLAN								
sailing from Los Angel	es, California	<sub>ship</sub> Navigator Of The Seas	departure date Jun 14, 2024	View Details					
(	Category Informa	ation							
I	nclude up to eigh	nt selections to show your c	lient. Your selections may be a combination of different stateroom categories, as	long as the number of boxes					
C	hecked does not	exceed eight. Prices are in	US Dollars.						
				Use these options to select specific categories					
	had a start of								
	From \$884.00			Select Interior Categories					
_									
	Ocean View From \$1202.00			Select Ocean View Categories					
	Balcony			Select Balcony Categories					
	From \$1635.00								
	Suites			Select Suite Categories					
	From \$1871.00								
			7						
OF2 E	dit Next Sailing	Skip To Email	$\rangle$						

When you have completed your selections for each sailing, click Review Email.

	7 NIGHT	7 NIGHT NORWEGIAN FJORDS								
	salling FROM SHIP Southampton, England Anthem of the Seas		SHIP Anthem of the Seas	demature date Jun 14, 2024	View Details					
	Ca	ategory Informa	tion							
	In ch	clude up to eigh ecked does not	t selections to show you exceed eight. Prices are	r client. Your selections may be a combination of different stateroom categories, as long as in US Dollars.	the number of boxes					
					Use these options to select specific categories					
		Interior From \$1265.00			Select Interior Categories					
		Ocean View From \$1248.00			Select Ocean View Categories					
		Balcony			Select Balcony Categories					
		Suites			Select Suite Categories					
2 OF 2	2 R	From \$2208.00								

Your name, agency name, email and phone are based on your CruisingPower account are shown at the top of the screen as they will appear in the eQuote. To customize your agency details, click 'edit agency information', modify the information and click submit.

	Celebritz Cruises*				
BACK TO CONFIRM CATEGORIES AND PRICING     Configure an	nd Send eQuote				
AGENT NAME         AGENCY         EMAIL         PHONE           Camaron Loritts         CRUISINGPOWER         espressotraining@rccl.com         1234567890	WEBSITE EDITAGENT INFORMATION				
Set Up Email	Email Preview				
*RECIPIENT EMAILS	MaralCaribban				
Separate multiple addresses using commas (,).					
Send a copy to espressotraining@rccl.com					
PERSONALIZED HEADLINE					
If left blank, a default headline will be used	A State				
	TTT 4. D. O.R.				
ADDITIONAL COMMENTS	CETEXCITED				
Add an optional personal message to your client here					
ACKAGES ADDED Please enter recipient emails	TI SHME TO CRUISE O				

### CRUISING**PŮWER**<sup>\*\*</sup>

Enter the client's email in the Recipient email field. To enter multiple email addresses, include a comma between them.

Each eQuote includes a default headline and introductory copy visible in the email preview on the right. To customize the email preview, enter your own using the fields on the left.

*RECIPIENT EMAILS   dientone@gmail.com ×   Send a copy to espressotraining@rccl.com     PERSONALIZED HEADLINE   Your dream vacation starts now!     ADDITIONAL COMMENTS	Set Up Email	Email Preview
clientone@gmall.com ★       Image: Clientone@gmall.com ★       Image: Clientone@gmall.com ★       PERSONALIZED HEADLINE       Your dream vacation starts now!       ADDITIONAL COMMENTS	*RECIPIENT EMAILS	Mark March Card Associ
Send a copy to espressotraining@rccl.com  PERSONALIZED HEADLINE  Your dream vacation starts now!  ADDITIONAL COMMENTS  GET EXCITE DU	clientone@gmail.com ×	
PERSONALIZED HEADLINE Your dream vacation starts now!	Send a copy to espressotraining@rccl.com	and the second
Your dream vacation starts now!	PERSONALIZED HEADLINE	
	Your dream vacation starts now!	·
	ADDITIONAL COMMENTS	11170
It's time to book your dream vacation with us today!	It's time to book your dream vacation with us today!	GETEXCITED!
IT'S TIME TO CRUISE		IT'S TIME TO CRUISE

When you're ready, review and accept the terms and conditions then click Looks Good to send the eQuote.

	BACK TO CONFIRM CATEGORIES AND PRICING     Configure an	nd Send eQuote
	AGENT NAME AGENCY EMAIL PHONE Camaron Loritts CRUISINGPOWER espressotraining@rccl.com <u>1234567890</u>	WEBSITE EDIT AGENT INFORMATION
	Set Up Email	Email Preview
	*RECIPIENT EMAILS	W ReadCaribbon
	clientone@gmail.com ×	
	Send a copy to espressotraining@rccl.com	a start and a start and a start
	PERSONALIZED HEADLINE	
	Your dream vacation starts now!	
		1111 4. 1. 0%
	ADDITIONAL COMMENTS	GET EXCITED!
	it is unne to book your dream vacation with us today.	IT'S TIME TO CRUISE
	TERMS & CONDITIONS	
	I understand that my use of the eQuote Tool is governed by the terms and conditions of the	YOUR DREAM VACATION STARTS NOW!
	eQuote User Agreement. I further understand and agree that this eQuote tool shall only be used	It's time to book your dream vacation with us today!
	to seno, transactional e-mail, messages (as that term is defined in the rederal CAIN-SPAIN Act.)	
	✓ I Agree to the Terms and Conditions	
2 OF 5 PACKAGES ADDED	Looks Good. Send Email.	

The client will receive their personalized eQuote! From their personalized eQuote, they can view more information and request a sailing.



Once the client receives their personalized eQuote, they can click Request This Sailing. They will add their information and preferences. Once they hit send request, you will receive their answers via email and begin planning their perfect vacation.

€QUOTE					방 RoyalCaribbean	
AGENT NAME Camaron Loritts	AGENCY CRUISINGPOWER	EMAIL espressotraining@ro	cl.com PHONE	234	RETURN TO DETAILS	
			Request This S	ailing		
t	RoyalCaribbean	7 Night Cabo, Vallarta & Mazatlan		Forward to a Friend		
s	AILING FROM	SHIP	DEPARTURE	DATE PRICING	FROM	
L	.os Angeles, California	Navigator Of The Seas	June 14, 203	4 \$1306.00	USD	
COMPLETE THE F	ORM BELOW AND A	N AGENT WILL BE I	N TOUCH.			
LOCATION *	First Name	Last Name		HOOSE YOUR STATE	/PROVINCE ~	
CONTACT INFO •	How may we contact you?	🔿 Phone   🛞 Em	ail Enter Your Email	Address		
DATES	Are your dates flexible?	🔿 Yes 🛞 No				
STATEROOM PREFERENCES	CHOOSE A	STATEROOM	_			
AIRFARE	Do you need air arrangements?	fare 🔿 Yes 🔿 No				
GUEST INFORMATION	NUMBER OF	GUESTS - t	Do any guests meet he following criteria? 2 <mark>) Why We Ask</mark>	Age 55+ U.S. or Canad Fire Department U.S. Military o	dian Law Enforcement ent or EMT or Canadian Forces	
LOYALTY PROGRA	AM Enter Loyalty ID					
Additional Comments?						
Use this place to to	ell us anything else we	should know.				
			1,			
SEND RE	QUEST		1,			