

CELEBRITY GROUPS



**BEST PREMIUM
CRUISE LINE**
16 CONSECUTIVE YEARS
*Travel Weekly's
Readers' Choice Awards*
2023

**BEST PREMIUM
CRUISE SHIP**
15 CONSECUTIVE YEARS
IN CATEGORY
1st For Celebrity BeyondSM
*Travel Weekly's
Readers' Choice Awards*
2023



BOOKING A CELEBRITY GROUP WHAT YOU NEED TO KNOW

CREATE YOUR GROUP IN ESPRESSO

- Create your own group shell or book into your Consortia's Headquarters Groups.
- When you create a group shell you are locking in cabin categories and rates in your group inventory.
- Once you select a cabin assignment, you have up to 30 days to make a payment to secure the stateroom within your group.

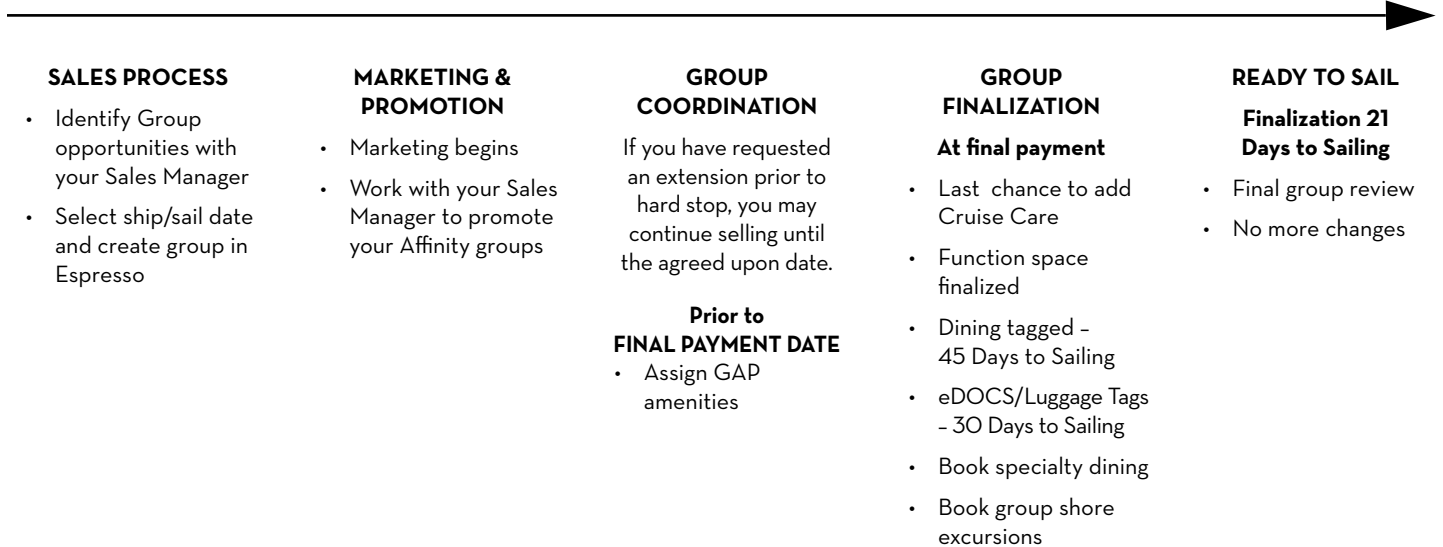
MAKING A BOOKING

- When your clients are ready to book, access your group in Espresso, select a category within your group and select a cabin number.

VIRTUAL TRAINING

- We offer you computer based training to learn how to book your groups in Espresso. Go to www.bookespresso.com.

GROUP TIMELINE





CELEBRITY GROUPS OVERVIEW

SAILINGS NOW THROUGH 4/30/2025	SAILINGS 5/01/2025 FORWARD
8 - 16 Staterooms No Deposit Required 4 Group Amenity Plus (GAP) points	8 - 16 Staterooms No Deposit Required No GAP Points
17 - 50 Staterooms Deposit Required 4 Group Amenity Plus (GAP) points	8-50 Staterooms Deposit Required 4 Group Amenity Plus (GAP) points. GAP points will be added 40 days from creation; assuming group is deposited by 30 days.
TOUR CONDUCTOR CREDITS (TC's): 1 TC Berth per 14 PAX (cost 4 GAP points)* 1 TC Berth per 12 PAX (cost 6 GAP points)*	TOUR CONDUCTOR CREDITS (TC's): 1 TC Berth per 16 PAX* (8 Rooms) 1 TC Berth per 14 PAX (7 Rooms) (cost 4 GAP points) * 1 TC Berth per 12 PAX* (6 Rooms) (cost 6 GAP points) *
Early Booking Bonus (EBB): Name your bookings 10 months from sailing and receive an additional onboard credit per stateroom for your guests. \$100 Inside/Oceanview and \$200 Veranda and above.	Early Booking Bonus (EBB) will be used on targeted sailings as needed. If available, eligible sailings will be posted on The Celebrity Commitment .

**Based on double occupancy. Effective 11/7/23 for all sailing dates that have not allocated their GAP by 11/6/2023. Singles paying 200% of the full fare count as two (2) guests for tour conductor purposes. Tour conductor credits are paid on cruise fares only and excludes government fees, taxes and NCCFs, net of commission.*

ALL INCLUDED EFFECTIVE DATES:

- Groups sailing in 2024 will receive 3 perks regardless of booking date.
- Effective 11/1/23 Group X rates for sailings in 2025 will receive only 2 perks for new and existing unnamed group bookings.



CELEBRITY GROUPS POLICY

PAYMENTS

Initial Deposit (Deposit Groups Only)

- Initial deposit of \$50.00 USD per stateroom is due thirty (30) days from group creation date for unallocated space held on all groups.

FULL DEPOSIT

- Full deposit amounts are per stateroom, for all bookings, according to the following schedule:
 - All itineraries from 1-5 nights require a full deposit of \$200.00 USD
 - All itineraries from 6-8 nights require a full deposit of \$500.00 USD
 - All itineraries greater than 9 nights require a full deposit of \$900.00 USD
- Full deposits are due as full legal names are added, or within 30 days of allocation or The Hard Stop Date, whichever comes first.
- The Hard Stop Date is defined as the date upon which all inventory on the group will be reduced to sold. Unsold inventory shall be returned back to the cruise line's inventory. Inventory will be reduced to sold at 180 days to sailing for 15+N, 150 days to sailing for 9 nights or longer, or 120 days to sailing for 8 nights or less.
- Allocated Stateroom Deposit Requirements:
 - Legal names and full deposits are required for all allocated space within thirty days after booking these accommodations.
 - All triples and quads require a minimum of three (3) legal names to secure the stateroom. All family staterooms require a minimum of five (5) legal names to secure.
 - Celebrity Suites and higher require 10% deposit and full legal names at the time of request to be allocated within groups inventory.
- New allocations or additions to Affinity or Promotional groups prior to the Hard Stop Date will carry the same deposit schedule as the existing group.
- Inventory added after the Hard Stop Date will carry the prevailing option period for Individual Reservations.
- Full legal names and full deposits are due at the end of the option period.

FINAL PAYMENT

- Final payment is due seventy-five (75) days prior for one (1) to four (4) night sailings (this includes Holiday Sailings).
- Final payment is due ninety (90) days prior for five (5) nights or longer sailings (this includes Holiday Sailings).
- Final payment is due one-hundred twenty (120) days prior for fifteen (15) nights or longer sailings (this includes Holiday Sailings).
- Final payment not received by the due date may result in group cancellation.
- New allocations or additions to existing groups made after the scheduled final payment due date must be paid in full by the prevailing Individual Reservations option date.

CREDIT CARDS

- As guests' full legal names are added, credit cards should be provided and cross-referenced to that guest. Travel Agency corporate cards may only be used for initial deposit on all groups (\$50.00 USD per stateroom) as guests' full legal names are applied, the corporate card must be refunded and the guest's card cross-referenced.
- Travel Agency corporate cards are not accepted for named space or for final payment. A Travel Partner's personal credit card may only be used for initial deposit on groups (\$50.00 USD per stateroom) or if they are paying for themselves or a friend or family member traveling with the Travel Partner and the history is remarked in detail of the relationship.



INVENTORY MANAGEMENT

- Travel Partner may add up to the group maximum allowed (fifty (50) staterooms for the **DEPOSIT PROGRAM** or sixteen (16) for the **NO DEPOSIT PROGRAM**) if group inventory is available at prevailing rates.
- Requests for additional space beyond the maximum stated above should be directed to the Travel Partner's Partner Advocate.
- If requested inventory is not available to groups, however is available to Individual Reservations, the booking can be created and moved into the group, following the below Individual Reservations to Groups Transfer guidelines, not to exceed the group maximum fifty (50) staterooms for the **DEPOSIT PROGRAM** or sixteen (16) for the **NO DEPOSIT PROGRAM**.
- No inventory can be added if the sailing is Code Red.
- Once a group has been reduced to sold, the Travel Partner can add up to the group maximum (fifty (50) staterooms for the **DEPOSIT PROGRAM** or sixteen (16) for a the **NO DEPOSIT PROGRAM**) at prevailing fares. Added space will carry the current Individual Reservations option. GAP points are available for **DEPOSIT** Groups only.

INVENTORY REVIEWS

- Celebrity Cruises may contact you at any time to review any unsold inventory. During this review, unsold inventory (inventory without full legal names and full deposits) may be recalled.
- Celebrity Cruises reserves the right to contact you at any time to review group inventory held on sail dates that are at risk of being oversold (Code Red Sailings). During this review, all unsold inventory (inventory without full legal names and full deposits) will be recalled.
- Other than Code Red sailings, a reviewed group will have up to seven (7) business days to add full legal names and payments prior to being reduced to sold.
- GRPX and Group Standard pricing inventory will be reviewed 8 months after deployment. Unsold space will be recalled if there is no activity on group block.

INDIVIDUAL RESERVATIONS TO GROUPS TRANSFERS

- Transfers from Individual Reservations into an existing group may be made at prevailing fares. Prior to transferring into the group, the booking will require full legal names/full deposits within the current Individual Reservations option cycle.
- Transfers must be allocated space.
- Agencies may transfer individual reservations bookings to groups under sailing code green, blue or yellow.
- On code yellow sailings, one guarantee per stateroom must be released from the group per booking transferred into the group prior to the transfer. If no space is available to release, we are unable to transfer bookings.
- No transfers on code red sailings.
- Celebrity Passages are able to move in on code yellow without releasing space.
- Booking must have full legal names and full deposit to transfer.
- Transferring Individual Reservations bookings to groups below minimum will not be allowed unless transferring in enough bookings to bring the group to or above minimum size (8 staterooms).
- Benefits earned in Individual Reservations may not be transferable.
- Early Booking Bonus is valid for FIT to group transfers when transferred into the group prior to 10 months from sailing

GUEST NAMES

- Legal guest names are required as deposits are made or no later than the applicable option date.
- Name changes are allowed on any booking within the group until the Hard Stop Date. Payments will be refunded if the form of payment is cross-referenced to a guest no longer on the booking. A new form of payment will be required.
- After the Hard Stop date, name changes may be made to all but one of the original names listed on the booking, and may be subject to additional fees. One original guest must remain for the life of the booking.
 - Name changes may not be allowed on certain sailings, code RED sailings, or once the sailing has closed.
 - Name changes will be allowed outside twenty-four (24) hours prior to sailing, but may be subject to additional fees given the following conditions: guests' air has been assigned or documents have been issued.



ADDITIONAL INFORMATION

TOUR CONDUCTOR

- Tour Conductor credits will now be calculated in a way that will be more valuable to our partners, by using the average cruise fare of all the stateroom categories booked within a group.
- One cruise-only tour conductor credit is earned for every sixteen (16) full-tariff guests, based on double occupancy.
- The value of the cruise-only tour conductor credit is determined by the average cruise fare of the total stateroom category booked within a group. Third and fourth passengers do not count towards the tour conductor credit.
- Singles paying 200% of the full fare count as two (2) guests for tour conductor purposes. Tour conductor credits are paid on cruise fares only and excludes government fees, taxes and NCCFs, net of commission.

FLIGHTS BY CELEBRITY

Allows guests to purchase their air transportation to and from their cruise with flexibility.

- Guests will be able to choose their preferred airline, specific itineraries, seat assignments and shop for the best prices among nearly all published fares.
- Flights By Celebrity will allow guests to add frequent flyer numbers, place airline special assistance requests and purchase ground transfers at the time of booking.
- On day of travel our fully staffed Flights By Celebrity Support Desk will be on hand to assist guests with flight changes or delays. Our professional staff of agents will work with the airline to determine the best point to downline the guest in order to catch the ship without charging additional fees beyond those charged by the airline.
- Guests will be able to book a maximum of eight traveling companions from up to four different cruise bookings in the same Flights By Celebrity itinerary.
- Guests also can use different credit cards to pay for each booked guest.
- Make sure this matches the changes being made Flights By Celebrity is available to residents in the U.S. and Canada at a service fee of only \$15 per person for domestic and \$25 for international airline tickets.
- Guests can either purchase Flights By Celebrity through their Travel Partner, directly from Celebrity Cruises, or through the new Flights By Celebrity website: www.celebritycruises.com/flights-by-celebrity
- Travel Partners also can purchase Flights By Celebrity for their clients through CruisingPower.com. Travel Partners can access Flights by Celebrity through the web at: www.celebritycruises.com/flights-by-celebrity

LOST STATEROOM PROTECTION

- Fares and inventory will be protected when the fare or inventory is lost due to an error on the part of Celebrity Cruises. Misquoted fares and fares erroneously loaded into our systems are not protected.

FARE CONVERSION

- You will have 48 hours after you book to find a lower price. If you do, you will receive 110% of the difference applied to your booking as an onboard credit. This lowest rate must be a rate publicly advertised by Celebrity. Program terms and conditions apply.



DINING

- Dining requests will be accepted at the time of the initial booking. Celebrity Cruises will attempt to honor the request. However, dining assignments will be made on the basis of availability at the time of the group finalization.

VALUE ADD

- Value Add is permitted up to \$100.00 USD per guest, and must be distributed to all guests equally.
- Value Add requires completion of a Value Add Request Form for each sailing.
- Value Add Request Forms are available on [CruisingPower.com](https://www.cruisingpower.com)
- Value Add must be requested and approved by the sailing's Hard Stop Date.
- Refunds for cancellation involving Value Add must be made to the guest, not the Agency.
- Must be for services that Celebrity does not offer or provide.

STUDENT GROUPS

- Celebrity Cruises does not accept student groups. A student group is defined as a group of which fifty percent (50%) or more of the guests are under the age of twenty-one (21). Please contact your Partner Advocate for further details and requirements.

GROUP MARKETING AND PROMOTIONS

- All marketing materials used to promote your group must be pre-approved by your Celebrity Cruises Sales Representative. All materials must contain a statement identifying the ship's registry. Restrictions on the advertising or promotion of group fares apply.
- The new Celebrity Cruises Group Sales Kit will be available online at [CruisingPower.com](https://www.cruisingpower.com)

GROUP AMENITIES PROGRAM (GAP)

- GAP points will be assigned to DEPOSIT groups only.
- Celebrity Cruises established the Groups Amenities Program to allow you to customize your group. Selections for the use of GAP points may only be requested for groups above the minimum group size eight (8) staterooms and must be made before final payment is due.
- If a group falls below the group minimum (eight (8) staterooms), and the GAP is not allocated, GAP will also be forfeited at Final Payment.
- Additional Resources are available in through [CruisingPower.com](https://www.cruisingpower.com)
- 4 GAP points are available on most sailing launches and will be removed from sailing once group capacity is met.

FARES

- Fares quoted are per guest, based on double occupancy. All fares quoted to guests must include Non Commissionable Cruise Fares (NCCF).
- Singles paying 200% of the full fare count as two (2) guests for tour conductor purposes.
- Changes: All fares, government fees, schedules, port calls, hours of arrival and departure and special programs are subject to changes without notice. Celebrity Cruises reserves the right to assess fares and charges in effect at the time of booking and amend or add to the content of this brochure at any time.
- GRPX and Group Standard pricing are fares open mostly during new deployment for groups. Fares vary by ship, sailing, and itinerary.



GROUP AMENITY PROGRAM (GAP)

ONBOARD EXPERIENCES

Cocktail party (Well Brands 1 Hour)	
Drinks only.....	2
Drinks and food.....	3
Specialty Dining Credit.....	6
Martini Tasting.....	1
Wine Appreciation.....	1
Sushi Rolling Experience.....	3
A Taste of Celebrity.....	4
Reidel 101 Class.....	3
Fitness Class.....	2

STATEROOM DELIVERIES (1 per stateroom)

Fruit Platter.....	1
Chocolate Covered Strawberries.....	1
Bottle or Wine/Champagne (Selection Varies).....	1
Tapas Platter.....	1
Gourmet Cheese Selection.....	1
Assorted Canapes.....	1
Cookies & Milk.....	1
French Macaroons.....	1
Chocolate Truffles.....	1
Vanilla/Chocolate Sponge Cake.....	1
Assorted Cupcakes.....	1

STATEROOM GIFTS (1 per stateroom)

Celebrity Plush Bathrobe or Celebrity Velour Slippers.....	2
Celebrity Towel.....	1
Celebrity Tote.....	1
Celebrity Umbrella.....	1
Spring Flower Bouquet.....	2
8x10 Group Photograph.....	1

Purchase more GAP points
\$12.50 per point per stateroom.

ONBOARD CREDIT (1 per stateroom)

\$25 per stateroom.....	2
\$50 per stateroom.....	4
\$75 per stateroom.....	6
\$100 per stateroom.....	8

1 CATEGORY UPGRADE

Interior.....	2
Outside View.....	4
Veranda.....	6

2 CATEGORY UPGRADE

Interior.....	4
Outside View.....	6
Veranda.....	8

DOLLARS OFF (1 per stateroom)

\$25 per stateroom.....	2
\$50 per stateroom.....	4
\$75 per stateroom.....	6
\$100 per stateroom.....	8

MARKETING FUND PROGRAM* (1 per stateroom)

\$25 per stateroom.....	2
\$50 per stateroom.....	4
\$75 per stateroom.....	6
\$100 per stateroom.....	8

BONUS COMMISSION* (1 per stateroom)

\$25 per stateroom.....	2
\$50 per stateroom.....	4
\$75 per stateroom.....	6
\$100 per stateroom.....	8

FUNDRAISER (1 per stateroom)

\$25 per stateroom.....	2
\$50 per stateroom.....	4
\$100 per stateroom.....	8

Complimentary berths* (Tour Conductors)

1 for 14.....	4
1 for 12.....	6

Terms and Conditions: The amenities described in this program are applicable to group bookings only. A minimum of eight (8) staterooms are required for a group booking. This is a capacity controlled program by ship and sail date, and may be withdrawn at any time. These amenities are for full paying guests and exclude third and fourth persons in a stateroom. Any unused amenities cannot be exchanged for cash or any other amenity items. GAP points must be applied by final payment or before the group falls below minimum (eight (8) staterooms) whichever comes first. Galapagos vessels do not participate in the GAP program. Guest facing amenities honored from stateroom one, if points are assigned prior to falling below minimum. *Agent facing amenities must have minimum of 8 staterooms within group to be honored. *Group reservations not accepted and individual reservation must be made once on board. ** Not applicable for Cruisetour groups. *Minimum of 8 staterooms to use this amenity.



GROUP AMENITIES PROGRAM DETAILS

ONBOARD PACKAGES

Cocktail Party (drinks only)

Your guests will enjoy a one-hour cocktail party with an open bar. A minimum of 32 guests for 7+ nights or longer and a minimum of 50 guests for 6 nights or less sailing.

Cocktail Party (with food)

Your guests will enjoy a one-hour cocktail party with open bar and an option to add hot or cold canapés. A minimum of 32 guests for 7+ nights or longer and a minimum of 50 guests for 6 nights or less sailing.

Specialty Restaurant Credit

Treat your guests to a night in one of our specialty restaurants with certificates covering the surcharge for dining in these elegant venues. Available for groups of 32 guests or less. Certificates must be used individually, and group reservations not accepted. Voucher will be presented in stateroom for Specialty Restaurant Package. Applies to first and second guest.

Wine Appreciation and Martini Tasting*

Join our Cellarmaster to learn, taste, and compare several wine varietals and styles. Not a wine enthusiast, Martini Tasting may be for you. Available for groups of 32 guests or less. Certificates must be used individually and group reservations not accepted. Voucher will be presented in stateroom for the Wine Apparition or Martini Tasting event. Applies to first and second guest.

Sushi Rolling Experience

Your guests will become sushi rolling masters as they explore the techniques of sushi craftsmanship that they can even use back at home.

A Taste of Celebrity

Get to know Celebrity's Culinary and Beverage program.

Riedel 101 Class

Your guests will discover the difference the shape and quality a Riedel glass makes to the bouquet, taste, and enjoyment of our Elegance Chardonnay, Sauvignon Blanc, Cabernet Sauvignon & Pinot Noir.

Fitness Class

Treat your guests to one of the many fitness classes at our spa

STATEROOM DELIVERIES

Your guests will enjoy their choice of a ...

Fruit Platter

Welcome your guests onboard with a beautiful selection of fruits.

Chocolate Strawberries and Wine/Champagne (Selections Varies) bottle delivered to their stateroom

The ultimate pairing of strawberries dipped in chocolate paired and bottle of wine or champagne.

STATEROOM DELIVERIES (cont.)

Tapas Platter

A colorful selection of your favorite tapas snacks.

Gourmet Cheese Selection

Treat your guests to beautifully arranged and delicious cheese platter.

Assorted Canapes

A selection of our signature Celebrity canapes for your guests' enjoyment.

Cookies & Milk

Treat your guests to cookies and milk, a taste of sweet nostalgia.

French Macaroons

A selection of French Macaroons made by our pastry chefs.

Chocolate Truffles

A selection of decadent chocolate indulgence.

Vanilla/Chocolate Sponge Cake

A delicious Vanilla and Chocolate Sponge Cake made by our pastry chefs.

Assorted Cupcakes

A selection of cupcakes in all different flavors made by our pastry chefs.

Amenity is one (1) per stateroom.

STATEROOM GIFTS

Your guests will enjoy their choice of a ...

Celebrity Plush Bathrobe

Treat your guests to a plush cotton bathrobe for supreme comfort and relaxation

Celebrity Velour Slippers

Treat your guests to a pair of luxurious velour slippers

Celebrity Towel

Gift your guests a luxury beach towel for the ultimate poolside accessory

Celebrity Tote

Gift your guests a large cotton sailing tote bag to use onboard or ashore

Celebrity Umbrella

The best gift for a rainy day

Spring Flower Bouquet

Welcome your guests onboard with a colorful spring assortment bouquet

8x10 Group Photograph

Let your guests take home a memory of their trip

Amenity is one (1) per stateroom

STATEROOM GIFTS (cont.)

Onboard Credit

Choice of \$25.00 USD, \$50.00 USD, \$75.00 USD, \$100.00 USD, GAP onboard credit per stateroom. Onboard credit is limited to \$100.00 USD maximum per stateroom and to ships that operate in US currency. Onboard credits are non-transferable and are only applicable to sailed group staterooms. Onboard credits are nonrefundable and may not be redeemed for cash.

Amenity Point Purchase

GAP points can only be used towards guest facing amenities. Each point = \$12.50 per point/per stateroom.

One Category Upgrade

Upgrade all staterooms in one category to the next category higher within the same super category. Excludes Concierge, Aqua and Suite class staterooms.

Dollars Off

Choice of \$25.00 USD, \$50.00 USD, \$75.00 USD, \$100.00 USD, GAP dollars off per stateroom. Dollars off is limited to \$100.00 USD maximum per stateroom. Dollars off are non-transferable and are only applicable to sailed group staterooms. Dollars off are applied to the base cruise fare.

Marketing Fund

Marketing funds are deducted from the invoice at final payment. Marketing funds are limited to one payout per group per stateroom.

Bonus Commission

Bonus commission is added to each reservation in the group. Bonus commission is limited to one payout per group per stateroom.

Fundraiser Amenity Program

Available to travel agents and organizations located in and organized under the laws of the United States or Canada. Proof that the organization validly exists and is a 501 C or other acceptable non-profit organization is required. Checks made payable to the charity will be mailed to the travel agent of record for presentation after the sail date.

Tour Conductors (T.C.) - Credits

Increase the rate in which Tour Conductor (T.C.) Credits are earned, up to 1 for every 14 for 4 GAP points, and up to 1 for every 12 for 6 GAP points, full fare paying guests. (1 for every 16 full fare paying guests is default).



AFFINITY GROUP IDEAS

Adding the right GAP point amenities to your Affinity Groups can mean success in appealing to your clients preferences. Celebrity's Group Amenity program, (GAP) offers a variety of amenities to choose from. Below are suggested amenities you can add to different Affinity Groups.

LUXURY GROUPS

WINE ENTHUSIASTS (6 GAP)

- Bottle of Wine/Champagne - 1
- Blend-tique Wine Making Experience - 3
- Chocolate covered strawberries - 1

HEALTH & WELLNESS (4 GAP)

- Fruit Platter - 1
- Bottle of Wine/Champagne - 1
- Fitness Class - 2

EXECUTIVE RETREATS (4 GAP)

- Bottle of Wine/Champagne - 1
- Fruit Platter or Tapas Platter - 1
- Fitness Class - 2

FOODIES (7 GAP)

- Gourmet Cheese Selection - 1
- Specialty Dining - 6

GEN-X & MULTI-GEN GROUP

FIRST2CRUISE (2 GAP)

- Assorted Canapes - 1
- 8x10 photo - 1

FAMILY VACATION (2 GAP)

- Cookies, Macarons or Strawberries - 1
- 8x10 photo - 1

COUPLES GETAWAY (4 GAP)

- Bottle of Wine/Champagne - 1
- French Macarons - 1
- Fitness Class or Fresh Flowers - 2

REUNION GROUPS (5-6 GAP)

- Bottle of Wine/Champagne - 1
- Assorted Canapes - 1
- Cocktail party - 2/3
- 8x10 photo - 1

HONEYMOON & ANNIVERSARY (8 GAP)

- Specialty dining for two - 6
- (Up to 32 guests)
- 8x10 photo - 1
- Bottle of Wine - 1

THEMED CELEBRATIONS

WOMEN'S RETREAT (6 GAP)

- Bottle of wine /champagne - 1
- Macarons or Chocolate covered strawberries - 1
- 8 x 10 group photo - 1
- Culinary or spirit experience - 1
- Fitness Class - 2

RETIREMENT (3 GAP)

- Bottle of Wine/Champagne - 1
- 8 x 10 photo - 1
- Chocolate covered strawberries - 1

BACHELOR/BACHELORETTE (4 GAP)

- Bottle of wine /champagne - 1
- Macarons or Chocolate covered strawberries - 1
- 8 x 10 group photo - 1
- Culinary or spirit experience - 1
- Wine, Martini, Craft Beer - 1

CLASS REUNION (3 GAP)

- 8 x 10 photo - 1
- Bottle of Wine /Champagne - 1
- Cocktail Party - 1

FAITH BASED GROUP (2 GAP)

- 8 x 10 photo - 1
- Canapes - 1

All listed packages are samples and suggestions of how you can combine amenities and utilize your GAP points. Work with your group partner advocate for assigning your GAP accordingly. Speak with your Celebrity Sales Manager for how to achieve additional GAP points.



CELEBRITY GROUPS CANCELLATION POLICY

CRUISE LENGTH	DAYS TO DEPARTURE	CHARGES (PER PERSON)
1-4 NIGHTS (Including Holiday Sailings**)	75+	Full Refund excl. Non-Ref Deposit Offers
	74-61	50% of total fare (taxes, fees excluded*)
	60-31	75% of total fare (taxes, fees excluded*)
	28-15	75% of total fare (taxes, fees excluded*)
	30 or less	100% of total fare (taxes, fees excluded)
5-14 NIGHTS OR LONGER (Including Holiday Sailings** & Cruisetours)	90+	Full Refund excl. Non-Ref Deposit Offers
	89-75	25% of total fare (taxes & Fees excluded*)
	74-61	50% of total fare (taxes, fees excluded*)
	60-31	75% of total fare (taxes, fees excluded*)
	30 or less	100% of total fare (taxes, fees excluded)
15 NIGHTS OR LONGER (Including Holiday Sailings** & Cruisetours)	120+	Full Refund excl. Non-Ref Deposit Offers
	119-75	25% of total fare (taxes & Fees excluded*)
	74-61	50% of total fare (taxes, fees excluded*)
	60-31	75% of total fare (taxes, fees excluded*)
	30 or less	100% of total fare (taxes, fees excluded)
GALAPAGOS 3 NIGHT OR LONGER (Including Holiday Sailings**)	150+	Full Refund
	149-121	10% of total fare (taxes, fees excluded*)
	120-91	25% of total fare (taxes, fees excluded*)
	90-61	50% of total fare (taxes, fees excluded*)
	60-31	75% of total fare (taxes, fees excluded*)
	30-0	100% of total fare (taxes, fees excluded)

Guests of Celebrity Cruises® are strongly recommended to purchase the CruiseCare® Cancellation and Guest Protection Program. For further information, please contact your Partner Advocate.

* Or deposit amount, whichever is greater.

** Holiday sailings are defined as sailings that occur over Christmas and/or New Year's day.



CELEBRITY XPEDITION AND CELEBRITY FLORA

All policies contained herein apply to all Travel Partners. Guests can book passage on Celebrity Xpedition®, Celebrity FloraSM on a cruise only basis or add a package, which includes the cruise as well as certain air transportation, hotel accommodations and transfers (the “Celebrity Xpedition or Celebrity Flora package”). The unique nature of Celebrity Galapagos ships and the Celebrity Flora, Celebrity Xpedition package require, in some cases, the use of different guidelines from those that apply to general groups. This information describes those guidelines applicable to Celebrity Galapagos fleet.

TOUR LIMITS

- If every member of a group is purchasing the Celebrity Xpedition or Celebrity Flora package, a single group booking will be created.
- If some members of a group are purchasing the Celebrity Xpedition or Celebrity Flora package and others are not, two separate group bookings will be created: (a) one for just a cruise group; and (b) one for Celebrity Xpedition or Celebrity Flora package.
- If available, the Travel Partner may have one cruise only group and one package group per sailing.

MINIMUM / MAXIMUM GROUP LIMITS

- Celebrity Xpedition or Celebrity Flora package group or group will have a minimum size of 5 staterooms.
- Any group that falls below 5 staterooms at double occupancy after the deposit cycle, no longer retains group status.
- The combination of the Celebrity Xpedition or Celebrity Flora package groups and Celebrity Xpedition and Celebrity Flora cruise only groups a travel partner has on a single sailing cannot exceed 6 staterooms without any special approval.

PAYMENTS

Full Deposit

- A Celebrity Xpedition/Celebrity Flora cruise only group requires all staterooms to be allocated and requires a full deposit of \$900 per stateroom for ocean view, \$1800 per stateroom for suites.
- Celebrity Xpedition or Celebrity Flora package group requires all staterooms to be allocated and requires a full deposit of Celebrity Xpedition or Celebrity Flora.
- Full deposit is required at 30 days after initial booking of a group. Full names required at 90 days from booking or 150 days to sailing, whichever comes first.
- Triples rooms, if available, require minimum of three (3) names to secure stateroom).
- Penthouse Suite, Royal Suites, Xpedition Suite, Junior Suite require full deposit and names at the time of request to be allocated within group inventory.
- Does not apply to Celebrity Flora.

Final Payment

- 150 days prior to sailing.
- Final payment not received by the due date, may result in group cancellation.
- New allocations or additions to existing groups made after the scheduled final payment due date must be paid in full by the prevailing Individual Reservations option date.

Credit Cards

- As guest names are applied, credit cards should be cross referenced to that guest.

Cancellation Charges

- To avoid a cancellation charge, a notice of cancellation must be received prior to the departure date for the Celebrity Xpedition or Celebrity Flora sailing (for cruise only groups) and prior to the departure date for the pack age as follows:

DAYS PRIOR TO DEPARTURE	CHARGES (PER PERSON)
150+ days	Full Refund
149 - 121 days	Deposit
120 - 91 days	25% of Total Fare
90 - 61 days	50% of Total Fare
60 - 31 days	75% of Total Fare
30 - 0 days	100% of Total Fare

Guests of Celebrity Cruises® are strongly recommended to purchase the CruiseCare and Guest Protection Plan. For further information, please call AON, at **800-797-4516**.

INVENTORY MANAGEMENT

- If additional inventory requested is outside original category allotment, prevailing fares will apply.
- No inventory can be added if sailing is Code Red.
- FIT to Groups Transfer
– Transfers from FIT into an existing group may not be made.

INVENTORY REVIEWS

- Celebrity Galapagos Desk may contact you any time after the initial 30 day option cycle to review unsold group inventory. During this review, unsold inventory (inventory without names and full deposits) may be recalled.
- Celebrity Galapagos Desk reserves the right to contact you at any time to review group inventory held on sail dates that are at risk of being oversold (Code Red sailings). During the review, all unsold inventory (stateroom inventory without names and full deposits) may be recalled.
- Other than Code Red sailings, a reviewed group will have 7 business days to add names and payments prior to being reduced to sold.



CELEBRITY XPEDITION AND CELEBRITY FLORA (CONTINUING)

GUEST NAMES

- Guest names are required within the 90 day cycle or 150 days to departure whichever comes first.
- Within the 90 day option cycle, double name changes are allowed on any booking within the group. Payments will be refunded if the form of payment is cross-referenced to a guest no longer on the booking, and a new form of payment will be required.
- After the 90 day option cycle, name changes can be made to all but one of the names listed on the booking, and may be subject to additional fees.
- Double name changes are not permitted for sailings in Code Red status, or within 150 Days to Sailing prior to sailing.
- Single name changes will be allowed outside 72 hours prior to sailing, but may be subject to additional fees given the following conditions: guests' air has been assigned, documents have been issued, or the request is less than 21 days prior to sailing.

ADDITIONAL INFORMATION

Tour Conductor Credits

- Cruise-only tour conductor credits are earned on the following criteria and must be applied to a single berth or issued to the marketing fund:
- For all itineraries, one cruise-only tour conductor credit is earned for every 10 full-tariff guests, based on double occupancy. (Maximum 1 Tour conductor credit per group)
- The value of the cruise-only tour conductor credit is determined by the category most sold within the group. If the same number of staterooms has been sold in two or more categories, the value is based on the lowest of those categories.
- Singles paying 200% of the full fare count as two guests for tour conductor purposes.
- Singles paying less than 200% will not count toward tour conductor credit.

CRUISE DOCUMENTS

- Guest documents can be expected approximately 42 days prior to departure date. Celebrity Cruises reserves the right to hold documents until final payment has been received.
- Guests traveling together in the same stateroom will receive one document booklet for the stateroom unless requested prior to printing of documents.
- A document reissue fee of \$35.00 USD per household will be charged when the travel agent or guest request new documents when no new documents are required for travel.
- Requests for paper documents rather than E-docs must be processed

AIR PROGRAM

- Celebrity Cruises may provide air arrangements with inclusive travel packages at competitive fares. While we'll make all efforts to accommodate all air requests, group guests originating from the same air city may not necessarily be accommodated on the same flight. All guests using the air program will receive transportation and baggage transfers between the airport and pier.

VALUE ADD

- Value Add is permitted up to \$100.00 USD per guest, and must be distributed to all guests equally.
- Value Add requires completion of Value Add Request Form for each sailing.
- Value Add Request Forms available on CruisingPower.com
- Value Add must be requested and approved within the initial 150 days from booking (or 180 days from sailing whichever comes first).
- Refunds for cancellation involving Value Add must be made to the guest, not the agency.

STUDENT GROUPS

- Celebrity Galapagos vessels does not accept student groups. A student group is defined as a group of which 50% or more of the guests are under the age of 21. Please contact a Group Advocate for further details and requirements.

GROUP MARKETING AND PROMOTIONS

- All marketing materials used to promote your group must be preapproved by your Sales Representative. All materials must contain a statement identifying the ship's registry. Restrictions on the advertising or promotion of group rates apply.
- The new Group Sales Kit will be available on line at CruisingPower.com after the effective date of the new policies.

FARES

- Fares quoted are per guest, based on double occupancy and may not include land package. All fares quoted to guests must include Non Commissionable Cruise Fares (NCCF).
- Changes: All fares, government fees, schedules, port calls, hours of arrival and departure and special programs are subject to change without notice. Celebrity Cruises reserves the right to assess fares and fees in effect at the time of booking and amend or add to the content of this brochure at any time.

CELEBRITY GALAPAGOS 866-973-8466

Terms and conditions set forth in Celebrity Cruises current brochures are incorporated herein by reference. All Group Policies are subject to change at any time without notice. Additional terms, conditions and limitations apply. Please visit CruisingPower.com for additional information and updates on Group Guidelines. All fares are quoted in U.S. dollars. Canadian fares will be conveyed at the time of booking.



CELEBRITY CRUISETOURS

The unique nature of Cruisetour groups requires, in some cases, the use of different guidelines from those that apply to general groups. The following paragraphs describe those different guidelines. Except for the differences described below, the above referenced General Group Guidelines apply to Cruisetour groups as well.

TOUR LIMITS

- If every member of a group is purchasing the same Cruisetour, a single Cruisetour group will be created for that tour.
- All tours within a Cruisetour group must be the same tour.
- If some members of a group are purchasing the Cruisetour and others are not, two separate group bookings will be created: (a) one (1) for Cruise only; and (b) one (1) or the Cruisetour.
- The Travel Partner may have one cruise only and one Cruisetour group per sailing. Group requests beyond these limits may be made and are subject to contracted terms. Please contact a Celebrity Cruisetour representative at 888.307.8401 for more information.
- A Travel Partner can establish the following number of Cruisetour groups: (a) four (4) Cruisetour groups; or (b) twice the number of sailed Cruisetour groups that the Travel Partner has in the prior four (4) quarters, whichever is greater.

MAXIMUM GROUP LIMITS

- Alaska Cruisetour groups can have up to 40 guests or 20 staterooms (whichever comes first).
- Requests for space above these limits requires special approval and may be subject to contract.

OPTION LENGTHS & GAP

- The option periods will terminate at the end of the 180 days from creation or at 180 days from sailing, whichever comes first.
- This option period is subject to an inventory review at ninety (90) days from creation when necessary.
- Allocated space will have 30 days to name and deposit space.
- Cruisetour groups receive an additional 2 GAP when GAP is earned on the sailing

NAME CHANGES

- Double name changes are not allowed after 180 Days From Creation or 180 Days To Sailing, whichever comes first.

CANCELLATION CHARGES

- To avoid cancellation charges a notice of cancellation must be received prior to the departure date for the Cruisetour as follows:
 - The departure date for a Cruisetour is the embarkation date for the Cruise or the first day of the tour portion of the Cruisetour, whichever is earlier.

CELEBRITY CRUISETOURS - 5 NIGHTS OR LONGER (Including Holiday Sailings & Cruisetours)

DTS	Penalty
90 +	No Charges
89-57	Deposit Amount
56-29	50% of total fare (taxes, fees excluded*)
25-15	75% of total fare (taxes, fees excluded*)
14 or less	No refund except for taxes & fees

– Any Changes to the tour segment of the Cruisetour or cancellation of the tour with retention of the cruise may be subject cancellation charges. Travel Partners should contact their Partner Advocate for details.

For assistance please contact a Celebrity Cruisetour representative at **888-307-8401**.

Group Sales/Service | 800-963-0311 | CruisingPower.com

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SMALL AND LARGE GROUP CONTRACT

DEPOSIT AND PAYMENT STRUCTURE	8- 99 STATEROOMS	100+ STATEROOMS
Within 30 DFC		
1-5 nights	\$50.00 per person	\$50.00 per person
6 + nights	\$100.00 per person	\$100.00 per person
240 DTS		
1-5 nights	\$100.00 per person	\$100.00 per person
6 + nights	\$150.00 per person	\$150.00 per person
90 DTS		
1-5 nights	\$150.00 per person	\$150.00 per person
6 + nights	\$200.00 per person	\$200.00 per person
70 DTS		
1-5 nights	Final Payment	Final Payment
6 + nights	Final Payment	Final Payment
Rate structure	Published rates	APD
CANCELLATION STRUCTURE	8- 99 STATEROOMS	100+ STATEROOMS
More than 180 DTS		
1-5 nights	\$0.00	\$0.00
6 + nights	\$0.00	\$0.00
179-120 DTS		
1-5 nights	\$100.00 p/p in excess of 10%	\$100.00 p/p in excess of 10%
6 + nights	\$200.00 p/p in excess of 10%	\$200.00 p/p in excess of 10%
119-60 DTS		
1-5 nights	\$150.00 p/p in excess of 10%	\$150.00 p/p in excess of 10%
6 + nights	\$400.00 p/p in excess of 10%	\$400.00 p/p in excess of 10%
59-30 DTS		
1-5 nights	50% cancellation with 0% exempts	50% cancellation with 0% exempts
6 + nights	50% cancellation with 0% exempts	50% cancellation with 0% exempts
29 DTS		
1-5 nights	100% cancellation with 0% exempts	100% cancellation with 0% exempts
6 + nights	100% cancellation with 0% exempts	100% cancellation with 0% exempts
Name changes allowed outside of cancellation schedules?	Yes	Yes
Name changes allowed Inside of cancellation schedules?	Yes	Yes

DFC = DAYS FROM CREATION OF BOOKING. DTS = DAYS TO SAILING

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GROUP SALES CONTACT

Group Sales and Service – 800-963-0311
Monday through Friday - 8am-10pm eastern
Saturday-Sunday - 9am-6pm eastern

Cruisetour Groups – 888-307-8401
Monday through Friday - 8am-10pm eastern
Saturday-Sunday - 9am-6pm eastern

Celebrity Galapagos – 866-973-8466
Monday through Friday - 8am-10pm eastern
Saturday-Sunday - 9am-6pm eastern

Celebrity **X** Cruises®