



CHINA NEXTCRUISE

OPEN AND CONFIRMED BOOKING PROGRAM FAQs

OVERVIEW

Our best offer is only available to Royal Caribbean® guests when they book onboard via the NextCruise program. NextCruise offers incredible benefits such as an Instant Onboard Credit of \$200 per booking and a savings between 10% - 20% off the cruise fare, depending on which option is selected. NextCruise is combinable with most other Royal Caribbean promotions except China Cash Coupon and Lottery Deals.

FREQUENTLY ASKED QUESTIONS

1. What is the new onboard sales program for guests sailing round trip from China ports?

When sailing on a roundtrip cruise in China, Royal Caribbean offers a unique program for all guests that includes the choice between an Open Booking (no ship and sail date selected) or a Confirmed Booking (ship and sail date selected). Benefits include an Instant Onboard Credit of \$200 per booking and a savings between 10% - 20% off the cruise fare depending on which option is selected.

2. Who is eligible for the China NextCruise Open and Confirmed Booking Program offer? Regardless of nationality, anyone sailing on a round-trip China voyage can participate in the China NextCruise Open and Confirmed Booking Program.

3. How does the OPEN BOOKING program work?

Open Bookings (no ship and sail date selected) require a \$250 nonrefundable deposit per booking and we will reward the guest with a \$200 Instant Onboard Credit the same day they make a reservation. Also, they will receive our rich offer of 10% off their cruise fare when they convert their open booking to a new ship and sail date. Full deposit will be required at the time of conversion. If the booking does not convert to a ship and sail date within the 12-month period, we will cancel the reservation and withhold the deposit.



NextCruise Open and Confirmed bookings are nonrefundable. Open bookings are unassigned ship and sail dates. Confirmed bookings are assigned ship and sail dates. Guest will receive \$200 USD Instant Onboard Credit per booking made onboard regardless of length of cruise or cabin type selected. Onboard Credit is in US dollars, has no cash value, is non-redeemable for cash, is nontransferable, cannot be transferred to another person and will expire if not used by 10:00 p.m. on the last evening of the cruise. An Open Booking only applies to cruises under the brand of Royal Caribbean International, excluding cruises under any other brands owned by Royal Caribbean Cruises Ltd or its affiliates (together "Cruise Lines"), including without limitation, Azamara Club Cruises and Celebrity. NextCruise Open and Confirmed bookings can be transferred back to a Travel Agency within 60 days of creation date. Travel Agents are not permitted to purchase either Open bookings or Confirmed bookings for resale. Open bookings require a nonrefundable deposit of \$250 USD per booking. Once an Open booking is converted to a ship and sail date, the full deposit is required and is nonrefundable. For cruises 3-5 nights, a minimum deposit of \$250 USD is required regardless of number of passengers in the stateroom or suite. Cruise fare (CCF & NCCF), Taxes and Fees should rely on the system prevailing rate when an open booking is converted to a ship and sail date, an Open bookings will be valid for 12 months, and the deposit will be held in full as cancellation fee if not converted to a ship or sail date by the end of the 12 month period. If changes are made to the original ship and sail date of a confirmed booking created shoreside, a \$100 USD fee will be charged on a per person per change basis. If changes are made to confirmed bookings created onboard, guest can have unlimited changes within 30 days of creation date, however after 30 days a \$100 USD fee will be charged on a per person per change basis and deposit remains nonrefundable. For Open and Confirmed Bookings, at least one original name within the booking must remain the same. If the Open booking is cancelled, no Future Cruise Credit (FCC) will be issued for unconverted Open Bookings. If a Confirmed booking is cancelled, a Future Cruise Credit will be issued before final payment for the deposit value less the \$100 per person service fee. No FCCs will be issued for Confirmed bookings that cancel within final payment. This offer is combinable with all other Royal Caribbean International North American Promotions and China Homeport Promotions (excluding Cash Coupon, Lottery Deals and those as otherwise specified). NextCruise offer is exclusively available on China Homeport voyages only (Repositioning voyages are not included). Offer is subject to change without notice, capacity controlled, and may be withdrawn at any time, without limiting the foregoing, Cruise Lines will use reasonable efforts to provide notice of any such changes either on an individual basis or through other means such as notices on official website. Cruise Lines reserve the right to correct any errors, inaccuracies or omissions and to change or update fares, fees and surcharges at any time without prior notice. Features vary by ship. ©2017 Royal Caribbean Cruises Ltd. Ships' registry: The Bahamas. 17058644 • 9/18/2017

4. How does the CONFIRMED BOOKING program work?

When a guest picks their ship and sail date while onboard, the confirmed booking will require a full nonrefundable deposit with a minimum of \$250 per booking. We will give the guest a \$200 Instant Onboard Credit the same day they make a reservation and they will receive our absolute best offer of either 15% or 20% off their cruise fare depending on the length of cruise selected. A \$100 change fee will be applied if changes are made to the original ship and sail date yet confirmed bookings made onboard will have a 30-day grace period from creation date before the fee applies to them. If a guest cancels their confirmed booking, a service fee of \$100 per person will be applied and a Future Cruise Credit will be issued in the amount of the deposit less the service fee. No Future Cruise Credits will be given if cancellation occurs within final payment.

5. Are there any limitations of combinability with these 10% - 20% savings?

This China NextCruise offer is combinable with most other Royal Caribbean promotions except China Cash Coupon and Lottery Deals.

6. Is there a refundable option when booking a cruise on a ship in China?

Due to the higher volume of changes and cancellations for bookings made on our China ships, all bookings made onboard will now be nonrefundable.

7. When does this new offer launch?

As of September 18, 2017 this offer will be available on any Royal Caribbean International ship that sails round trip from China.



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