

CELEBRITY CRUISES TRADE SUPPORT

MISSION STATEMENT: Produce mutually profitable results through unique relationships with our Travel Partners, with an experienced sales team, to help them grow.

RESERVATIONS

- Contact the Reservations Department at: (800) 437-3111
- Staffed with knowledgeable brand representatives for all individual booking creations
- Product experts for PCP Items
- Handles all pre cruise individual booking servicing needs
- Experts on promotions, combinability and offers
- Provides inside look at products and services for individual bookings and sailings
- Assist in pre sailing online check in process

STRATEGIC PRODUCTS

- Contact the Strategic Products Department at:(888) 307-8401
- Have exclusive expert desk for all Galapagos products and services
- Product experts for Strategic Products such as Book and Go's and City Stays
- Offer experience agents who give knowledgeable insight for Cruise Tours and Explorations
- Deliver Pre and Post service for all sailings on the Expedition.
- Able to pair land packages with cruise packages

TOTAL ACCOUNT OWNERSHIP!



Angel C. Gomez
Associate Vice President
Guest Sales & Service



Nancy Cziske
Sr. Manager
Trade Sales & Services



Tanner Randall
Sr. Manager
Group Sales & Resolutions



Lori Cantrell
Sr. Manager
Strategic Partnerships
& Products



Linda Thach
Lead, Strategic Products



Jeremy Sprayberry
Lead, Strategic Analysis
Guest Sales

GROUPS

- Contact the Groups Department at: (800) 963-0311
- Dedicated Group Partner Advocate
- Liaisons on behalf of the Group with shoreside and shipboard departments
- Creates customized onboard and in port Group activities
- Seek approval for Early Embarkation, and Fleet Visitor Request for site inspections
- Negotiate s on behalf of the Group as needed
- Consults on and fulfills GAP
- Celebrity Promotion Experts
- Facilitates Group Touch Points with Travel Partners to review status of the Group
- Partners with Sales to provide additional account support
- Coordinates all aspects of Group program
- Pre and Post Cruise Travel Agent Support