

# CELEBRITY CRUISES FUTURE CRUISE

**MISSION STATEMENT** : Our focus is to capture the guests' next Celebrity Cruises reservation while they are enjoying their current cruise vacation. Our sales staff are highly qualified Celebrity destination experts and ambassadors for the brand. The Future Cruise team works as an extension of the trade community, providing guests the best offer available while giving credit back to the original travel partner

## FUTURE CRUISE VACATIONS AND YOU

- Credit/ commission for onboard sales goes to the original travel partner
- Guests have the unique opportunity to access to the BEST OFFER AVAILABLE, and flexibility to make changes to their reservation once they return home
- Our expert sales team has extensive product knowledge and personal experience, and sells an upgrade 24% of the time

## TOTAL ACCOUNT OWNERSHIP!



**Michelle Yanda**  
Director,  
Onboard Cruise Sales



**Humberto Sousa**  
Manager,  
Onboard Cruise Sales



**Mihaela Skoravic**  
Traveling Manager,  
Onboard Cruise Sales



**Shea Callaway**  
Account Executive,  
Onboard Cruise Sales



**Isaac Garcia**  
Manager Strategy,  
Onboard Cruise Sales

## ASK YOUR SALES MANAGER

- Remind your guests to book onboard, and let us handle the booking for you!
- Please work with your Sales Manager or OTAR dashboard (available through Cruisingpower) for Onboard Sales Reporting
- Onboard bookings are made 8 months earlier than average, and are 12% more likely to book in balcony/deluxe staterooms